



ABS - AMERICAN BUILDING SUPPLY, INC.

Manager Thoughts



What's New?

We have been busy adding new products and updating our catalog sections. Here are the highlights.... please check out our web site for up to date info

Products

1. Expanded Baldwin section including HINGE TIP KITS and HINGES
2. Schlage: New B60 deadbolt and LINKS products.
3. LCN new 1261 door closer
4. Falcon 25 series exits (formerly Monarch) New device under Falcon products; patterned after the Von Duprin 99 series
Available late July and priced to sell.
5. Deltana section: New line for ABS....check out all the items we stock
6. TAH: No Nickel (Stainless Steel) kick, push and pull plates. Check out the pricing!

What's gone?

1. Jackson closers/exits: No longer stocked
2. Monarch- now found under Falcon
3. Ives: several items discontinued or no longer stocked.

What's changed in Price?

- No price increases. Several manufacturer sections have been updated to include new product offers

What's coming soon?

1. New Falcon Low Energy Operator
2. Lower prices on Pemko S44/S88 and PK seals.
3. Dexter line of products with price points designed to go after apartment and multi family housing projects. Available mid July, Contact your hardware sales rep for details.

As usual, ABS is not standing pat. We continue to make the investments in products designed to help your business while at the same time providing you with "every day low pricing" programs

Thank you for your support

Sean
General Manager Hardware Division